

## Message Text

UNCLASSIFIED

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ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 AGRE-00 CIAE-00 COME-00

INR-10 LAB-04 NSAE-00 SP-02 STR-07 TRSE-00 FRB-01

OMB-01 /044 W

-----075195 101410Z /40

R 101032Z SEP 78

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC 8977

UNCLAS ISLAMABAD 8751

E.O. 11652: N/A

TAGS: EGEN, ETRD, EAID, PK

SUBJ: LARGE INCREASE IN JULY 78 EXPORTS OVER JULY 77

1. PAKISTAN SHOWED A 37 PERCENT INCREASE IN EXPORTS IN JULY 1978 OVER THE SAME MONTH A YEAR AGO. COTTON EXPORTS SHOWED THE LARGEST JUMPS, INCREASING BY OVER 11 TIMES. THIS GROWTH WAS MADE UP OF A SIX-FOLD INCREASE IN THE QUANTITY OF COTTON EXPORTS (FROM 700 TONS TO 5000 TONS) AND A 73 PERCENT INCREASE IN UNIT VALUE (FROM \$713 PER TON TO \$1,233 PER TON). EXPORTS OF COTTON YARN INCREASED ALMOST 300 PERCENT FROM \$3.3 MILLION TO \$13.0 MILLION WHILE LEATHER JUMPED 148 PERCENT FROM \$2.7 MILLION TO \$6.7 MILLION.

2. EMBOFF LEARNED FROM SHER MOHAMMAD KHAN, DEPUTY SECRETARY COMMERCE MINISTRY, THAT GROWTH WAS CAUSED LARGELY BY TWO FACTORS: FIRST, THE COTTON AVAILABLE FOR EXPORT IN 1978 WAS SUBSTANTIALLY MORE THAN THE TINY AMOUNT IN JULY 1977 AND, SECOND, EXPORTS THIS SUMMER LOOK GOOD IN COMPARISON TO LAST SUMMER'S HORRIBLE EXPORT PERFORMANCE WHICH WERE AFFECTED BY CIVIL UNREST. SHER MOHAMMAD EXPECTED FIGURES FOR THE REST OF THE SUMMER AND FALL TO BE UP SUBSTANTIALLY OVER THE SAME MONTHS A YEAR AGO. WHILE THIS IS LARGELY UNCLASSIFIED

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A RETURN TO A MORE NORMAL SITUATION, HE SPECULATED THAT THE NEW GOVERNMENT'S ENCOURAGEMENT OF EXPORTS MAY BE HAVING SOME EFFECT.  
CONSTABLE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORT DATA  
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**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Review Markings:**  
Sheryl P. Walter  
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